



Good luck to Coach Julie Hays and to Skylar, Kenedee, Haley, Natalie, Olivia, McKenna, Emily, Julie, Miranda, Nichole, Chloe, Paris, Meghan and Nyla who play on the lady softball team we sponsored this summer!

County Fair Season is just around the corner. See us for Show Feeds and bedding!



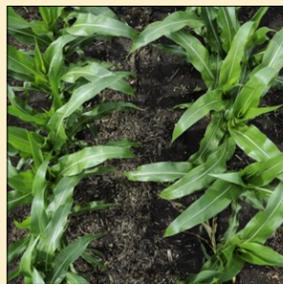
"Don't worry about anything; instead, pray about everything. Tell God what you need and thank Him for all He has done." (Philippians 4:6)

USDA Surprises Trade With a Lower Corn Crop Rating on June 4, 2018

The U.S. corn crop condition surprisingly dropped from a week ago (May 28), while soybeans got a high first-of-the-year rating.

CORN

In its Weekly Crop Progress Report Monday, the USDA rated corn planting at 97% complete vs. a 95% five-year average. USDA pegged 86% of the corn crop as emerged vs. the 83% five-year average. The U.S. corn crop is rated 78% good/excellent, slightly below last week's rating of 79% and below the trade's expectations of 79% to 80%.



SOYBEANS

In its report, USDA pegged the U.S. soybean crop as 87% planted vs. a 75% five-year average. USDA pegged soybean emergence at 68% vs. a 52% five-year average. For the first time in the 2018 growing season, the USDA rated the crop condition for soybeans and pegged it at 75% good/excellent.



The Pride of Monroe City

www.farmerelevator.net - June issue



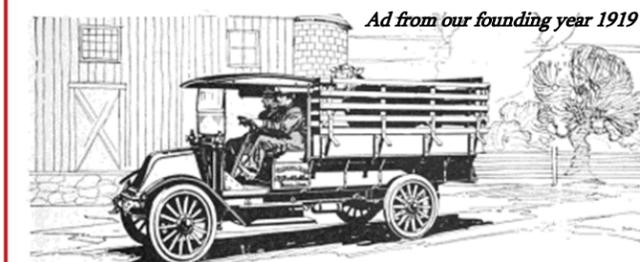
Newsletter of the Farmers Elevator & Exchange Company—107 S. Chestnut St.- Monroe City, MO

Manager's Corner by Marlin McCormick, Gen Mgr

Little did anyone know almost 100 years ago that in time, someone would combine the words 'face' and 'book' and create a system that could be used to increase communication among folks from "Sea to shining sea" and beyond! The afore mentioned did happen and now if you can **'Like us on Facebook!'** Eulynn on our staff recently created a Facebook page for the Farmers Elevator & Exchange Co and it is our hope with this vehicle we can keep you better informed and we can update you regarding next year's company centennial activities! Please make a note that there will be a celebration on the weekend of **June 8, 2019** as our founding was June 6. I have spoken a lot about 'change' in this corner over the past 15 years. 'Change' is simply without a doubt the one and only thing that we can promise you and our employees, and we believe change will continue forever. Here is a photo of our campus circa 1996:



As you can see from those photos in the first column, this co-op has had quite an 'overhaul' in the past 22 years with the majority of that happening since 2006. Today we own and maintain less grain bins but we have more capacity and we own less buildings but we have more square feet of useful facilities. We have more trucks but each driver has the ability for greater output than in 1996 or even 2006. Together, all these things have allowed us to improve efficiency and to be more effective in our endeavor to serve farmer/producers.



Ad from our founding year 1919

Are Farmers Buying Motor Trucks?



ARE THEY? The figures for 1917, recently compiled, show 79,789 motor trucks engaged in the hauling of farm products. That is a larger number of trucks than were in use that year in any other single line of industry. Nor is that all. There are no official figures as yet for 1918, but, judging from our own experience last year, farmers will be farther in the lead than ever when the figures are published.

Here is the point: Men engaged in the business of selling to farmers may just as well sell them motor trucks as anything else. The market is ready. The equipment needed is within the reach of every live dealer. The truck to sell? Well, the farmers know us, they know the quality of our products and are buying from us regularly. Why not try to get an International Motor Truck contract?

Write us to find out whether or not your territory is still open, and, for safety's sake, send an application for a contract in the same letter. Other live dealers will write us. Your application will insure our representative seeing you first if there is a chance for you to get a contract.

International Harvester Company of America

Chicago U S A



Below is that same campus photographed in May 2018:



On June 6, we stop to remember those who gave some and some who gave all for our freedoms in America!



Farmers Elevator & Exchange Company
107 S. Chestnut Street—P.O. Box 7
Monroe City, MO 63456
Ph. 573-735-4543
Open 7:30 AM — 5:00 Monday -Friday
Open 7:30 AM — 12:00 Saturday/Closed Sunday

Reminder:
We will be closed
on Wednesday,
July 4 for
Independence Day!



June is National Dairy Month

Have a cool treat on Farmers Elevator during June to celebrate!

Clip this coupon that is good for *one FREE small ice cream cone at BB's Ice Cream in Monroe City!

Expires: 7/5/18

*1 cone per coupon



The ad above that was taken from an old issue of Farm Implement News tells us that a century ago farmers were considering the use of motor trucks on farms. It is likely that grain elevator companies stressed over that change as well, but you see, most things are relative so we need to get used to it and find ways to embrace change not debate with it.

Finally and in referring to change at the co-op, in late May I announced to the Board of Directors that I plan to retire from my position as general manager at Farmers Elevator & Exchange Co. on December 31, 2018 in order to better care for my wife Evelyn who has pancreatic cancer. The Board of Directors will soon begin making plans for my replacement. I plan to help make this a seamless transition. Thank you all.

Crop Care
By Kody Karr, CCA
Agronomy Sales & Service Specialist

Spring of 2018 has flown by with a flurry of planting, spraying and dust. Although, I don't remember much of a spring between a cold April and a blistering May. We have caught rains as we needed them and had plenty of time to get crops in the ground and growing. As a whole, crops are looking healthy and seem to be enjoying this warm weather. It appears we have some corn and early beans that are very close to canopy or already there. With canopy's closing and humidity picking up that means fungicide season is coming up quickly.

Join the 79% of corn growers using Trivapro that have maximized their ROI.

Learn More

#NotAfraidToWork



Fungicide works best as a preventative rather than being used as a curative and it can have many crop enhancement benefits as well. Even in years where disease pressure is lower fungicide can help crops better handle abiotic environmental stresses that the environment throws at it. The crop will utilize water more efficiently setting itself up to get through dry spells with less stress. In years of high disease pressure we obviously want to keep as much disease off the plant as possible, especially in the upper canopy. In corn the ear leaf and leaves above contribute 75 to 90 percent of the carbohydrates during grain fill. That being said we want

Phone—plant: 573-735-4543
Adam— mobile: 573-248-4920

We are excited to see the growing season results of these outstanding brands of seed that we helped you select for your farms! We'll be out to take a look with you!



to keep those upper leaves healthy to keep yield potential as high as possible. Corn should be sprayed near tassel as it is switching gears from simply growing and establishing vegetative and root growth to reproductive phases. Soybeans should be covered by a fungicide near the R3 stage (beginning pod). This is when foliar diseases typically begin to pop up in soybeans. We want to preserve as many pods on the bean plant as possible so minimizing any stress that would case pod drops or abortions is going to be a win. The bottom line is the bottom line. You need bushels to support your expenses. History has proven that fungicides work well in address this. Call on us to help provide you with this tool.

Let me conclude with a sincere thank you from our entire team for your cooperation and for the opportunity to earn your business during these past few months while heading through the crop planting season of 2018! Have a safe summer!

Works harder. Lasts longer.

See the difference



Trivapro™ syngenta.

From The Feed Bag
By Eulynn Keller and Ron Dean



Our recent expansion and investment in your future with a state-of-the-art feed milling facility that began producing feed in back in January has gotten the attention of folks in our industry who like to write and tell what is going on in agribusiness! Recently we were interviewed by both the Feed & Grain magazine and the Grain Journal magazine. Both publications are well known in agribusiness and both follow stories all over the U.S. Each magazine plans to highlight the Farmers Elevator & Exchange Co. and our recent feed mill upgrade in an upcoming issue. Watch our Facebook page for details on the online edition of the articles. Although it is a few weeks away, make a



note that we will close for July 4 and will have a holiday ordering schedule set. As you well know, we are in the business of service, especially in the area feed manufacturing and feed delivery. Please note that this is a good time of the year to survey your equipment and to make necessary improvements, repairs and adjustments to feed storage and handling equipment including bulk bins, ladders, lids, pull chains, feed wagons, etc. We are not in



Got Twine?

Hay season is here - we have TWINE!
16,000 ft. Sisal Baler Twine: \$49.99
Buy 10 or more (cash-n-carry): \$48.99
(Prices good while supplies last.)

the business to repair on-farm equipment. A few hours spent now could eliminate a fall that could result in an injury and a lot of unnecessary expense and down time. We want you, your employees and our employees to be safe at work and that includes while our team is delivering feed out on the farms. We want to **thank you** in advance for taking time to help us do our job safely and efficiently! *We appreciate the opportunity to serve your livestock feeding needs!*

"Fly Control and more that works on millions of cattle (horn flies, face flies, horse flies, deer flies, mosquitoes - also lice and ticks!) ... like yours."

and these Vets:




Control for the Whole Season that also prevents resistant flies

We simply keep the Rubs fully treated until fly season is completely over. This prevents flies from getting less than a lethal dose of insecticide and developing resistance. For the past several years, we have used the same permethrin for the entire fly season. Control has been excellent and there has been absolutely NO problem with resistant flies.

Dr. Pierce White, DVM

Cow Life-Cattle Rub®

Leave the Rubs up and get great lice control

Just hang the 10 ft. Rub and apply along its length about 2 gal. of insecticide solution. The Rub does the rest. Many users report treating it less than once a month. A hand sprayer with out the spray tip is a great way to treat Rubs and Fly Bullets.



In use in the herd of
Dr. Bob Wilbanks
Rapidan, Virginia
"The total cost of materials this year to treat the Rubs and keep the flies off 112 head of steers was \$65."
From a Drovers' PROFIT TIPS article.

Available here at: Farmers Elevator & Exchange Co.

